

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

April 30, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$119,988	37
Platinum Producers (\$30,000 - \$50,000)			
Ahlbum, Tim	Health Coverage Solutions	\$41,915	6
Lemar, Mike	Sunshine State Agency	\$40,483	20
Gold Producers (\$10,000 - \$30,000)			
Barta, Devin M.	Barta Insurance Agency	\$29,453	5
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$26,734	7
Borosak, William J. Jr.	Secure Financial Group, LLC	\$26,174	6
Hatton, Catherine E.	Long Island Insurance Solutions	\$23,354	21
Rosati, Lisa	Rosati Insurance Agency	\$19,439	4
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$19,188	1
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$16,919	7
AmeriLife		\$16,612	15
Aberman, Howard S.	Aberman Insurance Agency	\$12,274	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$11,321	4
Shackelford, Edward L.	The Assurance Group, Inc.	\$11,079	4
Edwards, Jackson IV	Edwards Insurance Agency	\$11,016	1
Mangini, Nicholas L.	Mangini Insurance Agency	\$10,871	2
Clark, John W.	Senior Solutions Insurance Agency	\$10,787	5
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$10,569	2
Silver Producers (\$5,000 - \$10,000)			
Maisonet, Joseph	Maisonet Insurance Agency	\$9,622	3
Schwartz, Scott J.	Insurance Protection Services	\$9,396	1
Valery, Albert L.	Valery Insurance Agency	\$9,372	2
Heller, Mark	Heller Insurance Agency	\$9,072	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$8,340	8
Schuler, James F.	Consumer Group Services, Inc.	\$8,124	3
Concklin, Ron	Rosenberg-Concklin, Inc.	\$7,892	8
Smith, Robert J.	New World Associates, Inc.	\$7,776	1
Hirsch, Susan J.	Hirsch Insurance Agency	\$7,763	4
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$7,415	2
Schwartz, Richard S.	Insurance Center of S. Florida	\$7,380	3
Ahmed, Nur N.	Ahmed Insurance Agency	\$7,044	4
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$6,634	7
Stevens, Ronald W.	Stevens Insurance Agency	\$6,588	1
Adelson, Andy G.	Adelson Insurance Agency	\$6,324	1
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$5,700	1
Rapini, Duane M.	Rapini Insurance Agency	\$5,687	1
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$5,628	3
Wroblewski, Robert M.	Palm Cove Insurance Solutions	\$5,339	3
Faust, Martin W.	Faust Insurance Agency	\$5,172	1
Abbatiello, Vincent	Mainstay Retirement Solutions	\$5,004	3

General Agencies

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Bronze Producers (\$2,500 - \$5,000)

World Wide Coverage Corp.		\$4,992	2
Luss, Kevin A.	Luss Insurance Agency	\$4,656	1
Benefit Plans of America, Inc.		\$4,512	4
Elite Insurance Partners, LLC		\$4,356	2
Maisto, Stephen	Senior Health Solutions	\$4,224	3
Daniels, David K.	David K. Daniels & Associates	\$4,104	1
Centerstone Insurance & Financial Svcs.		\$4,036	2
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$3,839	1
Senior Services of North America, Inc.		\$3,824	4
Sklar, Susan T.	Sklar Insurance Agency	\$3,768	1
Richard, Paul	Richard Insurance Agency	\$3,647	1
Savage, Gina	Savage Insurance Agency	\$3,647	1
Barry, Shahid	Barry Insurance Agency	\$3,564	1
Reynolds, Robert D.	Reynolds Insurance Agency	\$3,564	1
Wildgoose-Carroll, Jevanka J.	Wildgoose-Carroll Insurance Agency	\$3,480	1
Barrowman, Jeffrey A.	Barrowman Insurance Agency	\$3,383	1
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$3,348	1
Graham, Carter	Shoreline Financial	\$3,276	1
Senior Insurance Marketing, Inc.		\$3,252	1
Roper, Charles W.	Roper Insurance Agency	\$3,168	1
McDowell, Jason P.	McDowell Insurance Agency	\$3,096	1
McClerkin, Sean M.	McClerkin Insurance Agency	\$3,084	1
Peltz, Arnold	Peltz Insurance Agency	\$3,056	2
Your Health Insurance Agency, Inc.		\$3,056	3
Professional Group Plans, Inc.		\$3,048	3
Joiner, Clifton T.	Joiner & Joiner, LLC.	\$3,012	1
Abadjian, Pierre	Abadjian Insurance Group	\$2,976	1
Baccus, Troy	Baccus Insurance Agency	\$2,868	1
Cohen, Sheila G.	Cohen Insurance Agency	\$2,844	1
Mallin, Adrian M.	Mallin Insurance Agency	\$2,844	1
AMAC Senior Resources Network		\$2,688	1
Washwick, Karl	The Washwick Agency, Inc.	\$2,688	1
Adler, Jeffrey S.	Adler Insurance Agency	\$2,687	1
Alan, Stuart	Senior Care Insurance Center	\$2,592	1
Horch, Richard E.	Horch Insurance Agency	\$2,592	1
Rowland, Teresa J.	Rowland Insurance Agency	\$2,580	1
Crespo, Ruben	Crespo Insurance Agency	\$2,568	1

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

April 30, 2017

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Sheldon, Paul, CLU, ChFC	\$19,188	Borosak, William J. Jr.	\$16,824
Ahlbum, Tim	\$18,516	Ripoll, Glenn A.	\$15,887

Gold Producers (\$10,000 - \$15,000)

Aberman, Howard S.	\$12,274	McGregor, Iyan L.	\$11,016
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Silver Producers (\$5,000 - \$10,000)

Stevens, Ray	\$9,826	Walters, Kenneth W.	\$6,588
Schwartz, Scott J.	\$9,396	Mangini, Nicholas L.	\$6,551
Bono, Peter F.	\$9,342	Adelson, Andy G.	\$6,324
Heller, Mark	\$9,072	Payant, Thomas A.	\$6,024
Dewalt, Geri B.	\$8,712	Wiedersum, Bryan F.	\$5,700
Rosati, Lisa	\$8,579	Lange, Douglas M.	\$5,687
Hilgendorf, Sydney M.	\$8,518	Heaslip, Christopher	\$5,519
Graham, Christopher N., CLU	\$8,039	Parker, Lisa M.	\$5,172
Smith, Robert J.	\$7,776	Jennings, Mark	\$5,004
Blake, Karla	\$7,524	Zarins, Ivars	\$5,004
Aarons, Neill	\$7,452		

Bronze Producers (\$2,500 - \$5,000)

Barta, Devin M.	\$4,721	Westfall, Edward B.	\$3,564
Simpson, Denise S.	\$4,656	Becker, Gary S.	\$3,480
Schroeder, Zac	\$4,320	Wildgoose-Carroll, Jevanka J.	\$3,480
Hooker, Thad N.	\$4,236	Horne, Dawn M.	\$3,456
Bahlkow, Valerie J.	\$4,140	Ahlbum, Jon	\$3,431
Blackburn, Kaila	\$4,104	Barrowman, Jeffrey A.	\$3,383
Stille, Benjamin G.	\$4,104	Nordstrom, Timothy W.	\$3,348
Holzman, Robert	\$3,924	Balogh, Christian J.	\$3,276
Siddique, Nayeem	\$3,888	Jennings, Christopher G.	\$3,276
Ulayyet, Fred M.	\$3,839	Kleiman, Gary N.	\$3,276
Kempler, Gary S.	\$3,768	Puro, Miko M.	\$3,276
Sklar, Susan T.	\$3,768	Stern, Mindy S.	\$3,276
Haass, David	\$3,720	Consbruck, Bradley M.	\$3,252
Gratzon, Peter	\$3,708	Reynolds, Paul E.	\$3,228
Cancio, Maria	\$3,647	Pollak, Alan D.	\$3,192
Kelsey, Steven D.	\$3,647	Roper, Charles W.	\$3,168
Barry, Shahid	\$3,564	Stark, Richard N.	\$3,108
Reynolds, Robert D.	\$3,564	Billow, Jeri	\$3,096

Writing Agents

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April 30, 2017

McClerkin, Sean M.	\$3,084	Spizzuco, Samuel	\$2,844
Hollans, Mawyer C. III	\$3,024	Waxman, Andrew B.	\$2,844
Joiner, Clifton T.	\$3,012	Aug, Tanya	\$2,688
Branch, Beth	\$2,976	Caravousanos, George J. Jr.	\$2,688
Maisonet, Joseph	\$2,964	Rush, Francine	\$2,688
Terminiello, Christine	\$2,927	Short, James P.	\$2,688
Baccus, Troy	\$2,868	Washwick, Karl	\$2,688
Powell, Robert A.	\$2,864	Adler, Jeffrey S.	\$2,687
Dibisceglie, Darrin J.	\$2,856	Furlow, Deborah M.	\$2,676
Konz, Douglas J.	\$2,846	Strauss, Warren H.	\$2,676
Cohen, Sheila G.	\$2,844	Wheat, Douglas P.	\$2,676
Kahn, Peter S.	\$2,844	Hirsch, Susan J.	\$2,675
Mallin, Adrian M.	\$2,844	Alan, Stuart	\$2,592
Mangini, Rosemary	\$2,844	Horch, Richard E.	\$2,592
Mankamyer, Mary	\$2,844	Rowland, Peter R.	\$2,580
Saylor, Dexter R.	\$2,844	Crespo, Ruben	\$2,568
Schenkel, Ita E.	\$2,844		